

Software Vendor Partners with AccuCode for Successful Deployment of Mobility Solutions

Background

- AccuCode reached out to a leading cloud-based Independent Software Vendor (ISV) that needed the ability to deploy mobility tools and systems.

Problem / Opportunity

- This company needed a technology rollout strategy to fit their growing need for deployment services.
- They needed to allow employees to work from anywhere using mobile devices, accessing company resources and data securely.

Solution

- AccuCode curated a complete solution, enabling the ISV to deploy technology from enterprise deployments to business locations nationwide.
- Enterprise deployment began in late February and early March 2020. Services were executed between May and June.

Results

- Due to the success of this deployment, AccuCode became this Software Vendor's ongoing partner for field deployment services coast-to-coast: from new sites on the small business side and the continuation of their enterprise deployments.
- Integrated mobility solutions boost productivity, streamline workflows, improve communication, cut costs, and offer flexibility both in the field and the back office.

Conclusion

- Transparency is key to AccuCode's success in assisting any technology solution provider with enterprise (or SMB) level fulfillment services. Our step-by-step process provides visibility with ongoing deployment tasks and installation based on milestones.
- AccuCode makes technology a cost-effective, scalable, and repeatable part of our customer's success.

Contact Sales
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